



嘉彰集團
Chia Group

Code : 4942



CHIA CHANG CO., LTD.

Investor Relation Presentation

October 17, 2018

~ Mechanical Solution Provider ~



Safe Harbor Notice

Chia Chang CO., LTD's statements of its current expectations and estimates are forward-looking statements subject to significant known and unknown risks and uncertainties and actual results may differ materially from those contained or implied in the forward-looking statements. These forward-looking statements are not guarantees of future performance and therefore one should not place undue reliance on them. Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.



Agenda



Company Profile



Financial Overview



Outlook



Q & A



Company Profile

- Year of Establishment : 1985
- Founder : Chen, Chang-Hai
- Chairman : Sung, Kuei-Hsiu
- Capital : TWD \$ 1,424 M
- Group Employee : 3,246 employees
- Main product :
 - (1)Stamping / Surface Treatment
 - (2)Design & Manufacture of mechanical parts for consuming products
 - (3)Design & Manufacture precision molds





Global Operations



Chia Chang (Chongqing)/2017

Address: Chongqing, China
Main Products: NB、AIO



Chia Chan (Nanjing)/2011

Address: Nanjing, China
Main Products: NB、Tablet、Monitor、Automobile



Chia Chang (Suzhou)/2001

Address: Suzhou, China
Main Products: TV、NB、Tablet、Monitor、Automobile



Quan Rui (Dongguan)/2007

Address: Dongguan, China
Main Products: TV、Tablet、Monitor



Chia Chang (headquarter)/1985

Address: Taoyuan, Taiwan
Main Products: TV、NB、Tablet、Automobile



Chia Chang (Ningbo)/ 2006

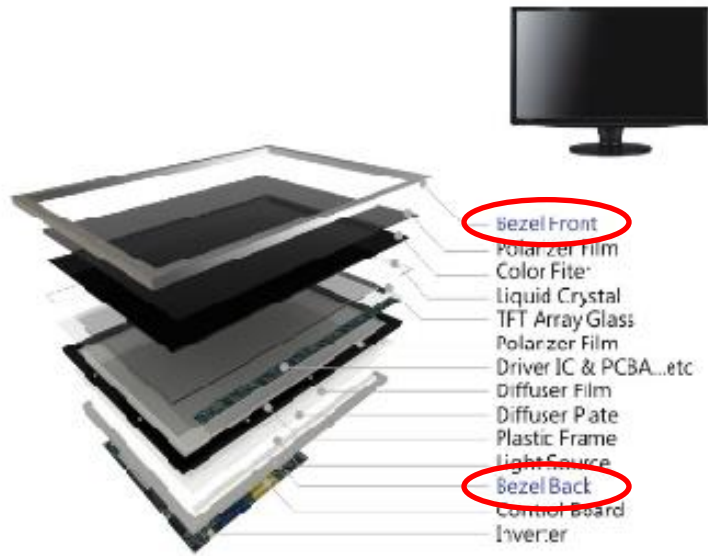
Address: Ningbo, China
Main Products: NB、Monitor、TV、Tablet



Product

TV / Monitor

NB / Tablet



External Component



Display Cover AL

Internal Component



Top Cover AL



Front Bezel 7" 14"



Bottom Case



Keyboard

▲ 內機構件



Front Bezel / 前框



Inverter Cover / 電源轉換器



Back Cover / 背板



Heat Sink / 散熱片

▲ 外機構件



Decorated Slip / 外觀飾板



External Bezel / 前框



Color Plate / 彩膜內板



Base / 底座



Insert Molding

Front Bezel



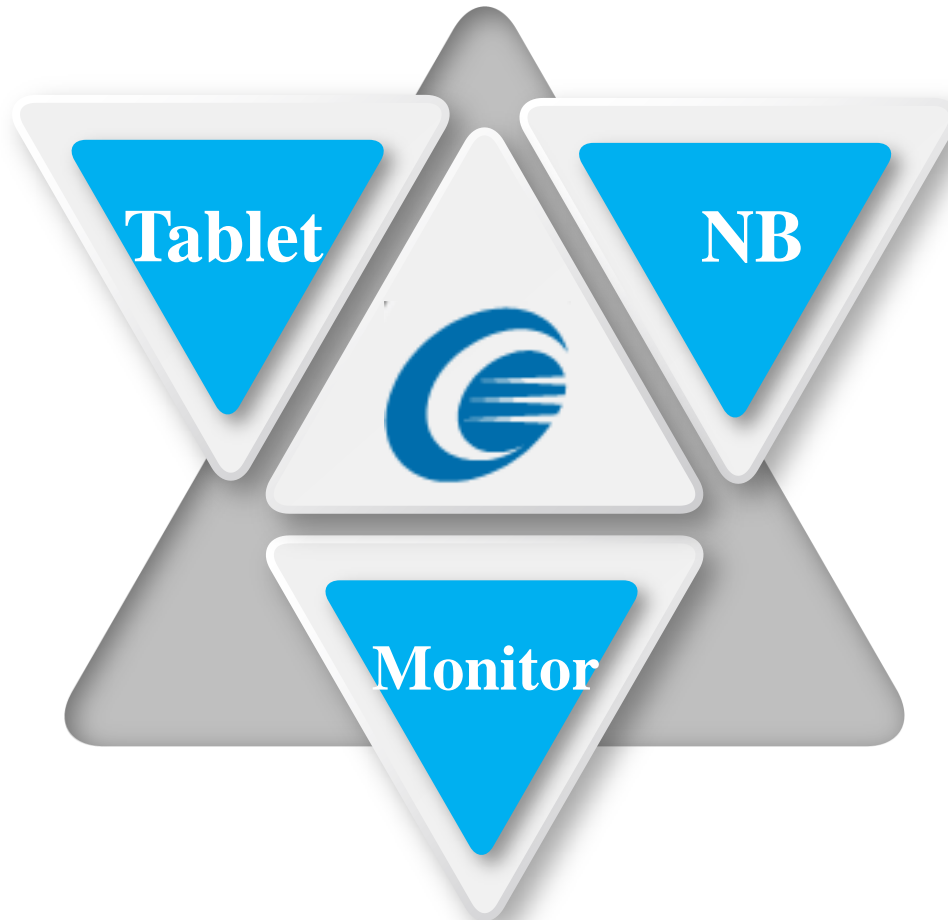


Product





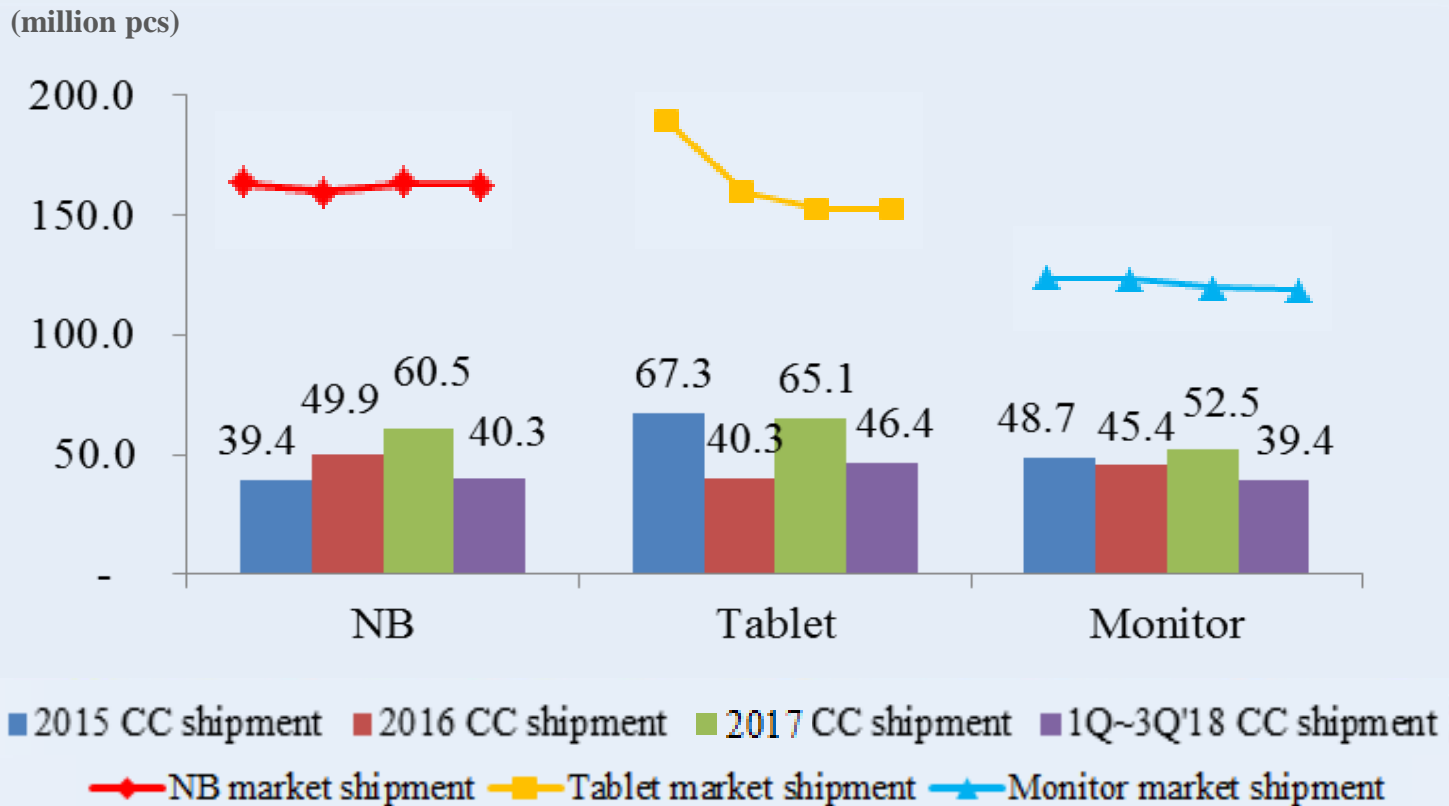
Product Trend



- Slim 、 Lightweight
- Structural Design
- Cost Consideration

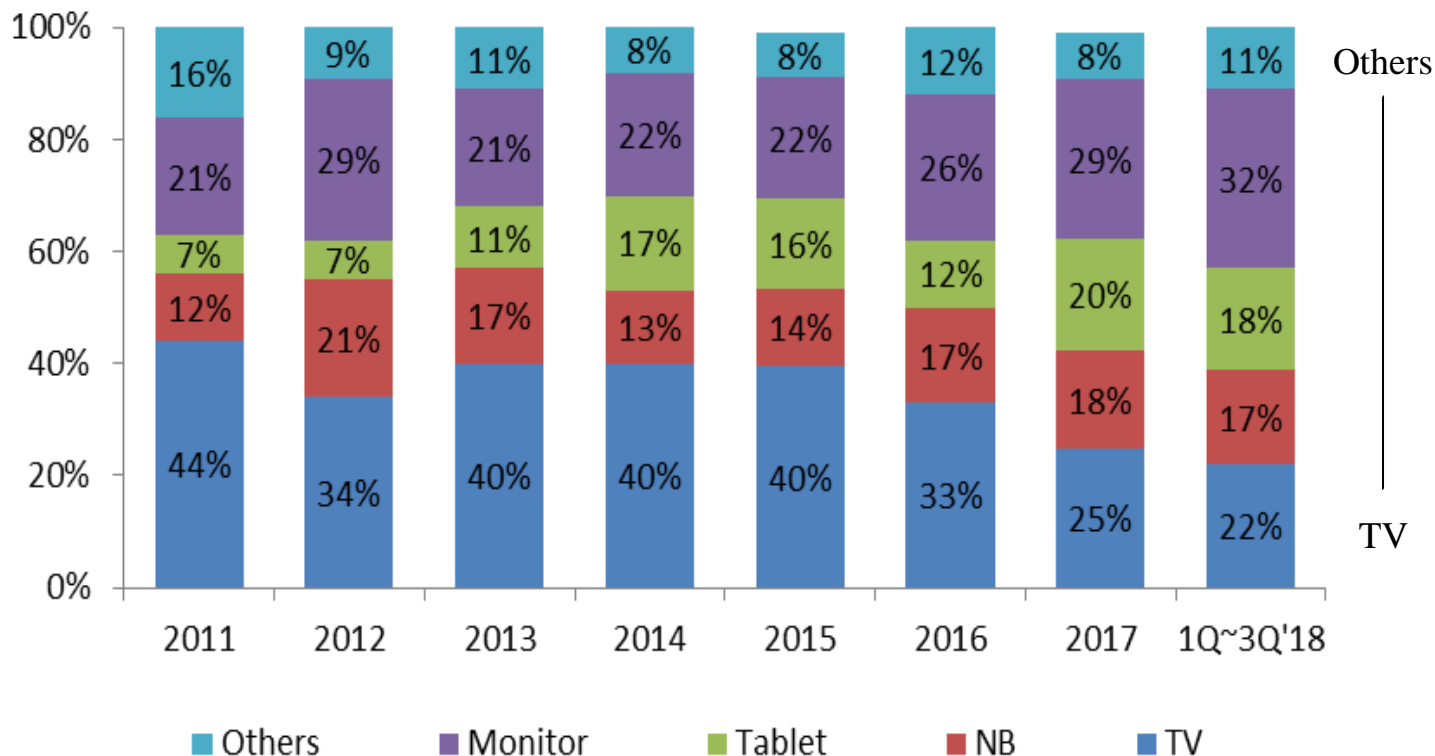


CC & Market Shipment



➤ Product mix adjustment drive up shipments

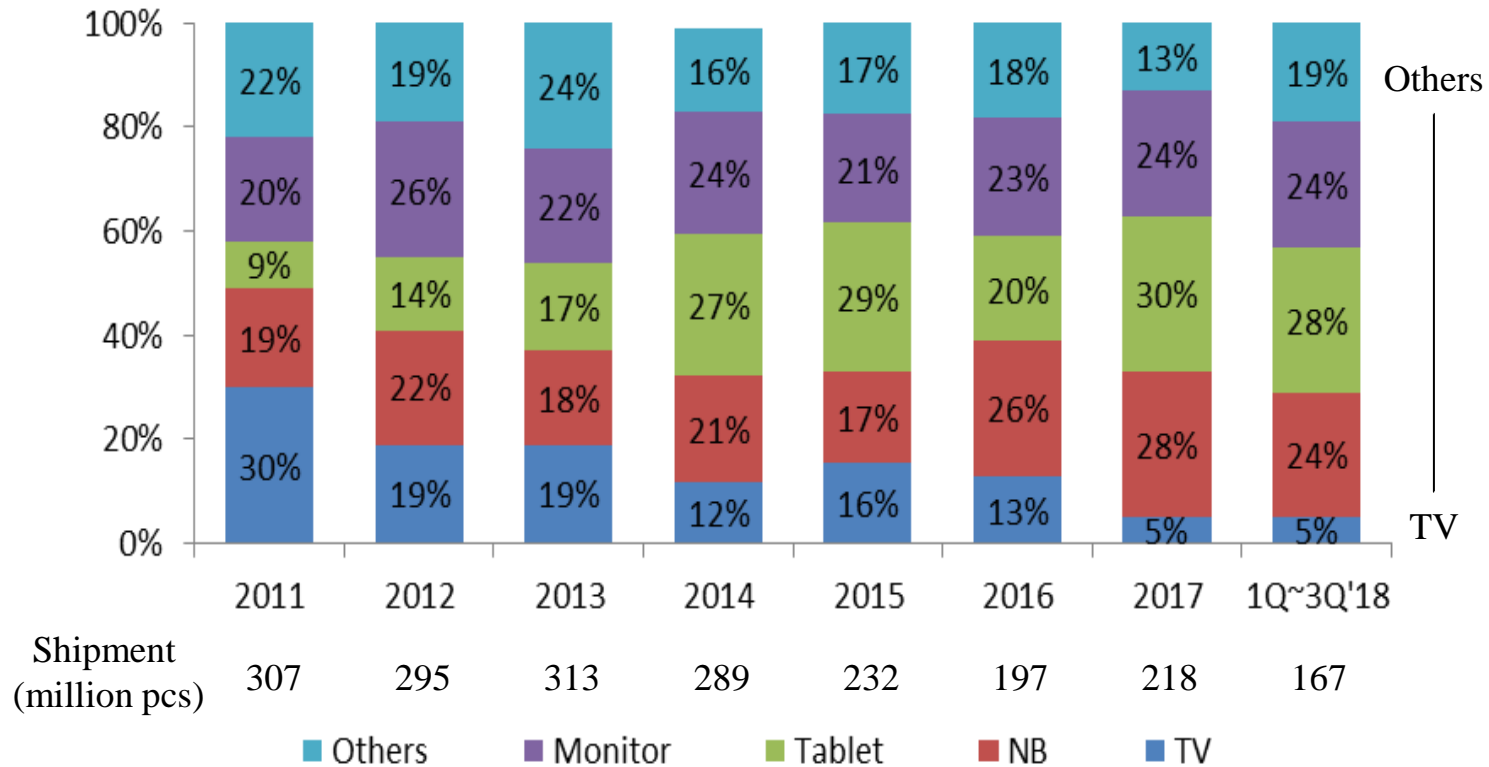
Sales Breakdown by Application (Revenue)



Note:

(1) All figures are unaudited, prepared by Chia Chang on a consolidated basis

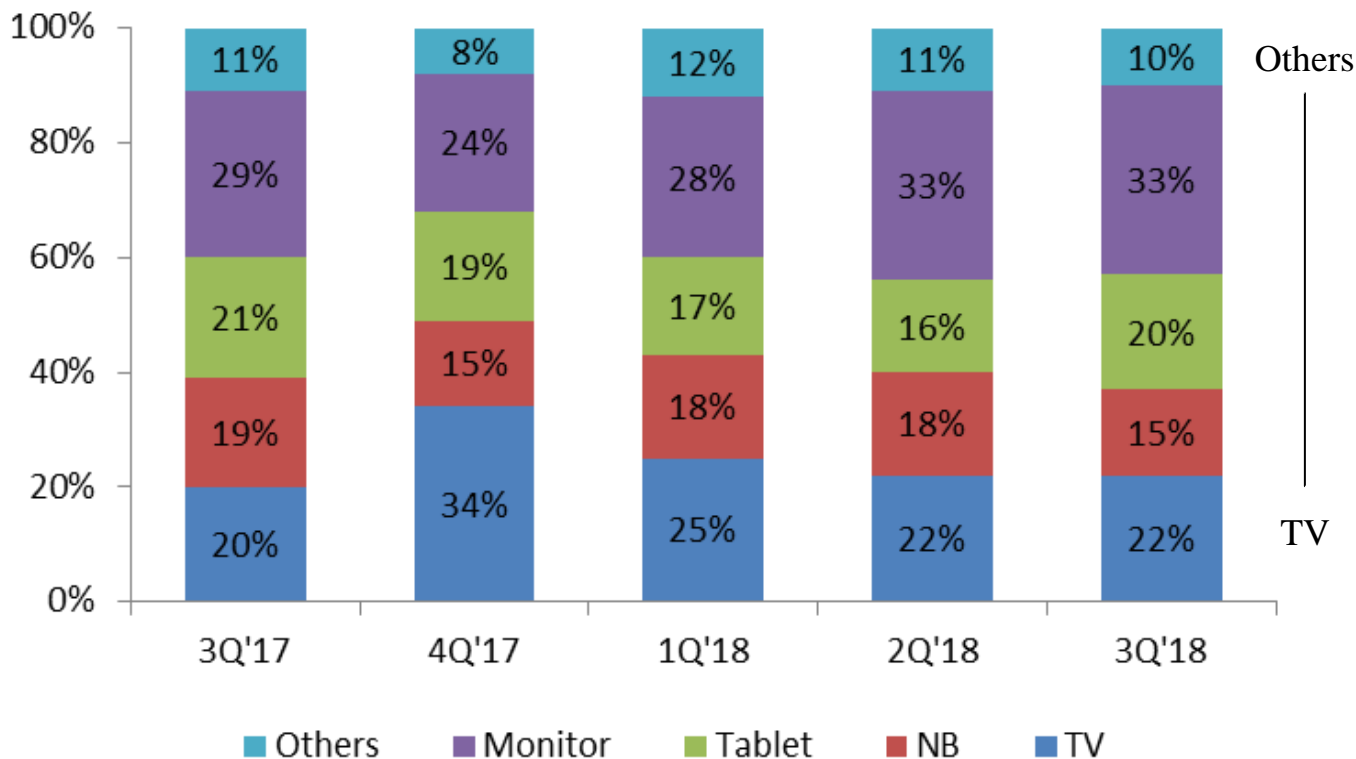
Sales Breakdown by Application (Quantity)



Note:

(1) All figures are unaudited, prepared by Chia Chang on a consolidated basis

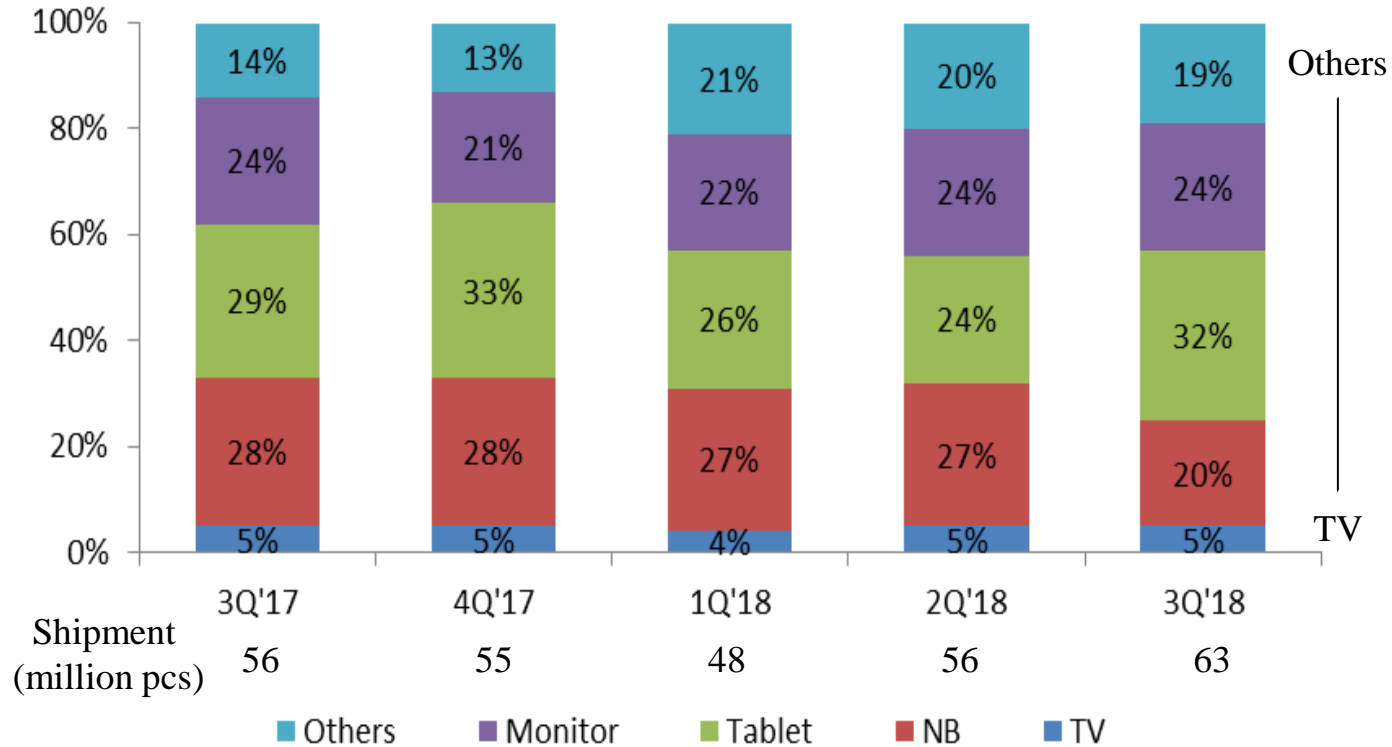
Sales Breakdown by Application (Revenue)



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Sales Breakdown by Application (Quantity)



Note:

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Balance Sheets

(In NT\$ millions)	2018.6.30		2017.12.31		2017.6.30	
	Amount	%	Amount	%	Amount	%
Cash & Cash Equivalents	1,397	15%	1,727	18%	1,459	16%
Notes & Accounts Receivable	2,775	29%	2,823	30%	2,581	29%
Other Non-current Financial Assets	2,156	23%	1,999	21%	2,048	23%
Total Current Assets	7,315	78%	7,438	79%	6,943	77%
Net PP&E	1,508	16%	1,549	16%	1,606	18%
Total Assets	9,376	100%	9,471	100%	9,043	100%
Current Liabilities	2,382	26%	2,649	28%	2,313	26%
Non-current Liabilities	205	2%	192	2%	275	3%
Total Liabilities	2,587	28%	2,841	30%	2,588	29%
Total Shareholders' Equity	6,789	72%	6,630	70%	6,455	71%

Notes:

- (1) Weighted average outstanding shares were 142,368 thousand units in 1H'18
- (2) Consolidated financial statements are audited/reviewed by Deloitte

Statements of Comprehensive Income

(In NT\$ millions)	2018.1~6		2017.1~6		YoY %
	Amount	%	Amount	%	
Net Sales	3,097	100%	3,006	100%	3%
Cost of Goods Sold	2,444	79%	2,410	80%	1%
Gross Margin	653	21%	596	20%	10%
Operating Expenses	370	12%	356	12%	4%
Operating Income	283	9%	240	8%	18%
Non-operating Income (Exp.)	94	3%	(24)	(1%)	-
Income before Tax	377	12%	216	7%	75%
Net Income	248	8%	140	5%	77%
Basic EPS (NT\$)	1.75		1.00		75%

Notes:

(1) Consolidated financial statements are audited/reviewed by Deloitte



Outlook

1. Strengthening Core Technology :

The Company will continue its effort in investing resources into tooling R&D to make technology innovation

2. Process Optimization :

By improving automation and equipment optimization to increase the production efficiency

3. Focus on Value Product :

Continuously focus on value-added products for product mix optimization



Q&A



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